

Company profile

**Good light has many benefits.  
Multi-Lite has even more.**

LED

Logistics

Consulting



A work of art: Multi-Lite has been helping  
Cirque du Soleil shine since 1988.

Good light has a positive effect on the atmosphere. And so does a good partner.

**The perfect light is simply there.**

It illuminates, it works. But every lighting situation is different. The requirements of individual lighting applications are as different as night and day. The daylight-style illumination of a workplace is a different challenge to the spectacular presentation of a stage show.

A lighting production is only truly successful if you perceive it without thinking about it. That is exactly how we understand our task at Multi-Lite:

**We are there for our customers.**

As an international full-service company for special bulbs, we plan, deliver and install optimal lighting solutions. We offer the whole range of lamps from leading brand manufacturers from a single source – while providing manufacturer-independent advice to ensure your perfect lighting solution.

## The best in the range

LED lamps

Halogen filament bulbs

LED bulbs (retrofits)

LED fixtures

Special bulbs

High-pressure discharge lamps

Compact luminescent substance lamps

LED modules

Indicator lamps and signal lamps

Fluorescent lamps

Starters

Power supply units

Customised LED solutions

OSRAM

PHILIPS

Tungsram

Q-MAX

SYLVANIA

Dr. Fischer

BLV

USHIO

NARVA

Megaman

Vosla

Seeger

And many more

## Products

We offer you every bulb in the world.  
On request, we'll even screw them in.

Multi-Lite is more than just a bulb provider. Multi-Lite is a genuine light source. Our product spectrum covers the whole range of lighting solutions.

From special bulbs for medical requirements and lighting technology for TV and stage shows to light management systems for entire companies.

We have over 100,000 lamps, fittings, power supply units and accessories in our inventory, waiting to be quickly delivered to you. In the process, we rely exclusively on proven brand quality from leading manufacturers.



## Services

# Light is a complex subject. We illuminate it from all sides.

Not all light is the same. Which is why we prefer to start at the very beginning: first we analyse your requirements. Then we develop an individual concept for your needs until we are ready to deliver the perfect lighting solution.

Whether it's professional TV production, airfield illumination or shop design – nothing works without light. Our experts ensure quick provision of spare parts and advise you on new lighting and design trends.

We are just as passionately committed to the subject of sustainability. Our energy efficiency consulting helps you reduce costs – far beyond the economical Multi-Lite purchasing conditions.



The light makes the lounge:  
active and lively or calming and intimate  
– Multi-Lite helps with the right lighting design.





You eat with your eyes, too:  
Multi-Lite supports modern gastronomy and whets the  
appetite with energy-efficient lighting.

## Light for every requirement

Industrial applications and buildings

Homes and office buildings

Street and city lighting

Sports facilities and arenas

Studios, stage and TV

Scientific and medical applications

Hotels and restaurants

Retail

Airfield illumination

Infrared radiant heaters and UV radiators

Animal care

Illuminated advertising and architecture





Each year, Multi-Lite sends 10,000 packages and 2,000 pallets to all corners of the globe.

## Logistics

There is nothing faster than the speed of light.  
But our delivery service is not far behind.

A ray of light travels about a billion kilometres per hour. Our packages don't need much longer. Anything you order today is there tomorrow. Bulbs for the stage, show and film sector and LED retrofit lamps for shops and hotels are mostly delivered on the day of ordering.

This is made possible by the latest just-in-time logistics. We store lighting technology with a value of 5.5 million euros at four strategically positioned locations around the world.

This huge supply allows us to avoid supply bottlenecks and delivery at lightning speed at any time. Anywhere in the world. Automated processes and cohesive teams also help ensure smooth workflows.



## TV

NDR Fernsehen

ZDF

WDR Fernsehen

## Stage

Hamburg State Opera

Stage Entertainment

Bregenzer Festspiele

## Projects

Hyatt Hotel

Walt Disney Shanghai

Esplanade Immobilien  
Germany

## Automotive

Audi

BMW

Mercedes-Benz

## Airports

Hamburg Airport

Athens Int. Airport

Vienna Airport

### References

You can't build a Mercedes in the dark.  
Thanks to Multi-Lite, no one has to.

Multi-Lite delivers the most in-demand lamps quickly and reliably, all over the world. Companies, establishments and corporate groups of all sizes get what they need from Multi-Lite.

They are all connected by high demands in terms of readiness of service and quality. And we make the same promise to you that we keep every day for the likes of BMW, Mercedes and ZDF: we always give our all.





More light – less energy. Our lighting experts will be happy to explain how it works to you on-site.





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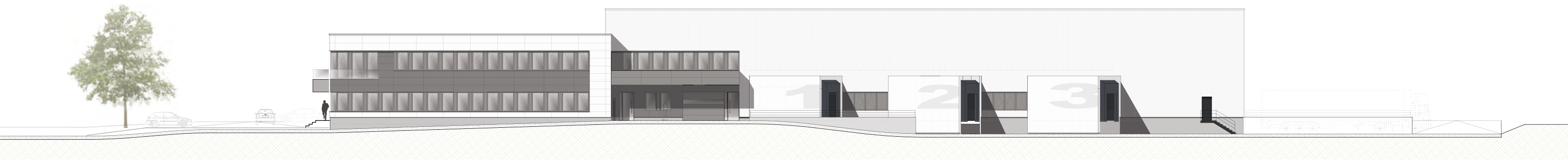
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## Worldwide

International standards are standard procedure at Multi-Lite. Since 1987, Multi-Lite has developed from a local wholesale dealer to a global company. What began as a specialist for professional stage lighting is today an internationally active light and lamp provider with five locations on three continents.

The benefit for you: our decentralised strategy, with offices in Hamburg, London, the United States and Paraguay, means we are optimally set up to deal with individual countries' requirements and technical standards – and can therefore offer appropriate solutions.



**1988**

Change of corporate form to MULTI-LITE Lichttechnik Handels GmbH

**2000**

Expansion of portfolio to include general lighting

**2012**

Founding of the special department for energy-efficient lighting

**2015**

Relocation of Hamburg headquarters and enlargement of warehouse

**1990**

Specialisation in illumination for TV, the stage, studios and film

**2013**

Opening of the locations in Las Vegas and Asunción

**2003**

Founding of MULTI-LITE Inc. in Burbank, California, USA

**2007**

Founding of MULTI-LITE Ltd. in London, UK

**2017**

Acquisition of RICHARD SCHAHL Specialty Lamps GmbH



## Employees

# Get to know the heart of Multi-Lite. Each one individually, if you like.

Modern light stays cool. The same cannot be said for our employees. You can sense our passionate commitment from the first contact.

In our offices, you will find more than 50 committed employees – but not a single answering machine.

We accept customer requests personally: by telephone, fax, email, Skype or in person. Why? Because we don't like keeping our customers waiting. Personal contact is irreplaceable. And direct discussion is the best way to avoid misunderstandings.

But there's another reason we are so happy to look after you in person: work is just much more fun that way. We look forward to getting to know you.



A good investment:  
intelligent lighting solutions for the  
Port of Hamburg.





The latest lighting trends covered:  
ask the experts from Multi-Lite.

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Hamburg, Zurich, Athens –  
Multi-Lite ensures the best lighting conditions at  
many airports around the globe.



Better lighting makes for better work:  
let the experts from Multi-Lite plan your  
customised office lighting.





## Benefits

Full service from a single source. A huge selection of bulbs and special lighting solutions of all kinds. Only well-known brand manufacturers in our portfolio. Expertise in replacement and special bulbs (medicine, studio, TV). Locations worldwide. Manufacturer-independent advice. Lighting planning and amortisation calculation. Special bulbs of all kinds. Fast delivery. Comprehensive replacement-bulb knowledge. Personal customer advisers. Germany-wide field sales service. Quick guarantee handling through close contact with manufacturers. Attractive prices due to high order volumes.

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